SmileX

An ActiveX Decision-Analytic Reasoning Engine and Its Application to Evaluation of Credit Applicants

Carl Thijssen





Contents

- Organisation
- Probabilistic Reasoning
- SmileX
- Creditworthiness
- Demonstration
- Conclusions





Contents

- Organisation
 - GeNIe and SMILE
- Probabilistic Reasoning
 - Bayesian Networks
 - Influence Diagrams
- SmileX
 - Requirements
 - (Rewriting or Wrapping?)
 - Client/Server Schemes
 - ActiveX
 - Applications

- Creditworthiness
 - Problem Description
 - Approaches
 - The Six C's
 - Bayesian Model
 - Acquiring the Numbers
 - Applications
- Demonstration
- Conclusions





Organisation

- TU Delft
 - Knowledge Based Systems Group
- University of Pittsburgh
 - Decision Systems Laboratory
 - GeNIe and SMILE





GeNIe and SMILE

Graphical Network Interface

GeNIe

Structural Modeling Inference and Learning Engine

SMILE

User-interface

C++ Library





Probabilistic Reasoning

- Bayesian Networks
 - Nodes
 - Causal Relations
 - Inference
- Influence Diagrams
 - Temporal Relations
 - Values





Bayes Theorem

$$P(A|B) = \frac{P(A \text{ and } B)}{P(B)}$$

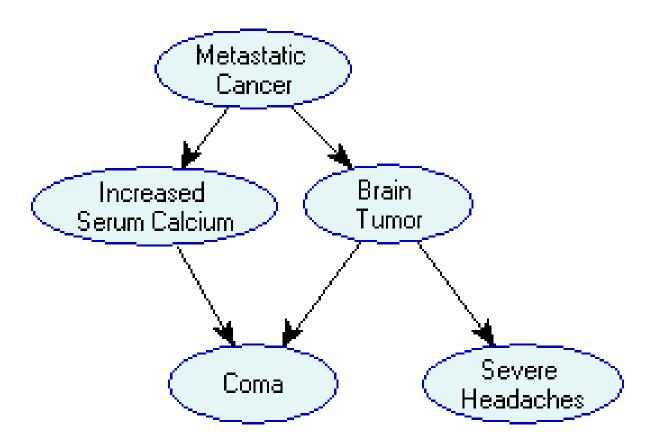
Of:

$$\mathbf{P}(A|B) = \mathbf{P}(B|A) * \frac{\mathbf{P}(A)}{\mathbf{P}(B)}$$





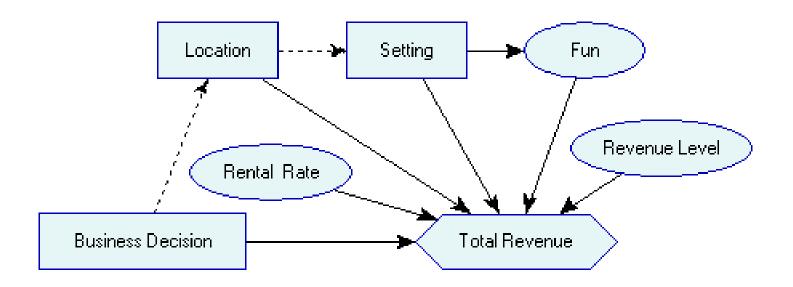
Bayesian Network







Influence Diagram







SmileX

- Requirements
- Rewriting or Wrapping?
- Client-Server Schemes
- ActiveX
- Applications





SmileX - Requirements

 Making Al Algorithms of SMILE accessible for non-C++ programmers

- Enable web-developers to use AI in their Web-applications
- Creating an Easy-access version of SMILE





SmileX - Rewriting or Wrapping?

- Rewriting
 - Java
 - Component Object Model (COM)
- Wrapping
 - Java Native Interface (JNI)
 - ActiveX





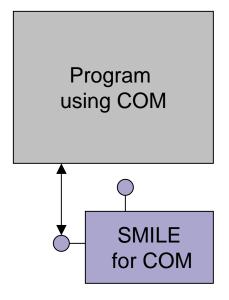
Rewriting

Java

Java Program

SMILE for Java

COM







Wrapping

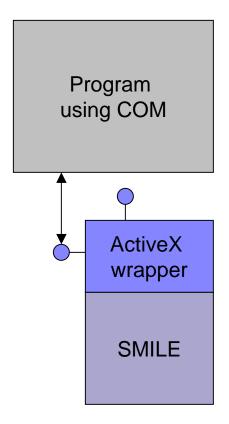
Java Native Interface

Java Program

JNI Wrapper

SMILE

ActiveX







SmileX - Client/Server Schemes

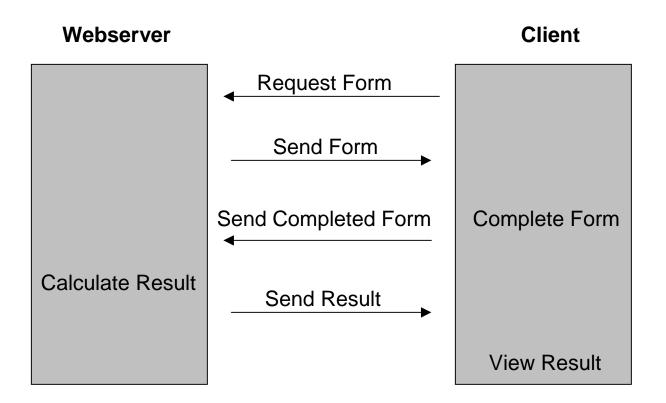
Classic Approach
 Algorithms Run on Server

ActiveX/JNI model
 Algorithms Run on Client





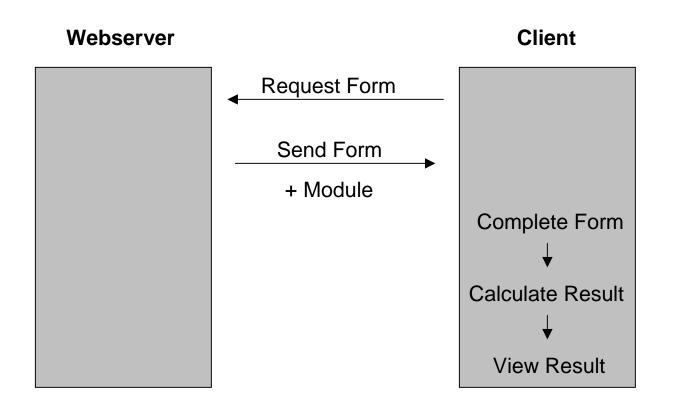
Classic Approach







JNI/ActiveX Approach







SmileX - ActiveX

- ActiveX as an Extension to COM
- Advantages
 - Programming Environments
 - Scripting
- Disadvantage
 - Platform Dependent, tied to Microsoft Products





SmileX - Applications

- Hazardous Materials (Web)
- Lawfirm (Visual Basic)
- Credit Evaluation (Web + Excel)





Creditworthiness

- Problem description
- Approaches
- The Six C's
- Bayesian Model
- Acquiring the Numbers
- Applications





Credit - Problem Description

- Environment
- Objective : Making Profit
- Decision : Grant or Deny Loan
- Decision-makers





Decision Makers

Loan Officer - Conducting Interview - Collecting Application Information Recommendation **Loan Committee** Application - Collecting Recommendations Information - Making the Final Decision Recommendation **Risk Analyst** - Analysing Risk Factors





Credit - Approaches

- Human Judgement
- Neural Network

Bayesian Network





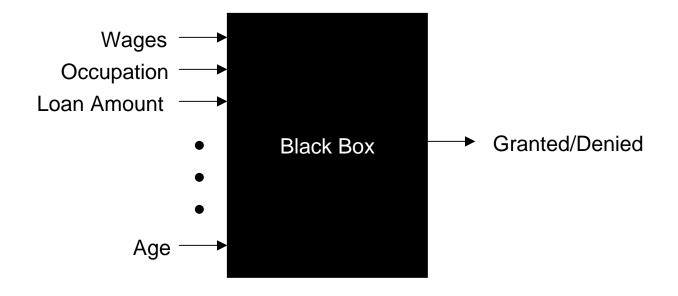
Human Judgement

- Advantages
 - Personal Interaction
 - 'Open' for Special Cases
- Disadvantages
 - Complexity
 - Inconsistency
 - Inconvenience
 - Expensive





Neural Network







Neural Networks

- Advantages
 - Consistent
 - Easy to Learn
 - No Model/Expert Knowledge Needed
- Disadvantages
 - Only Testcases Where Credit was Granted
 - Black Box
 - Special Cases





Bayesian Network

- Advantages
 - Consistent
 - Insight in Decision Process
 - Not Dependent on Learning
 - DSL has Great Expertise
- Disadvantages
 - Number of Definition Values
 - Requires Model/Expert Knowledge





Credit - The Six C's

Defaulting

Credit History

Conditions

Character

Capacity

Assets

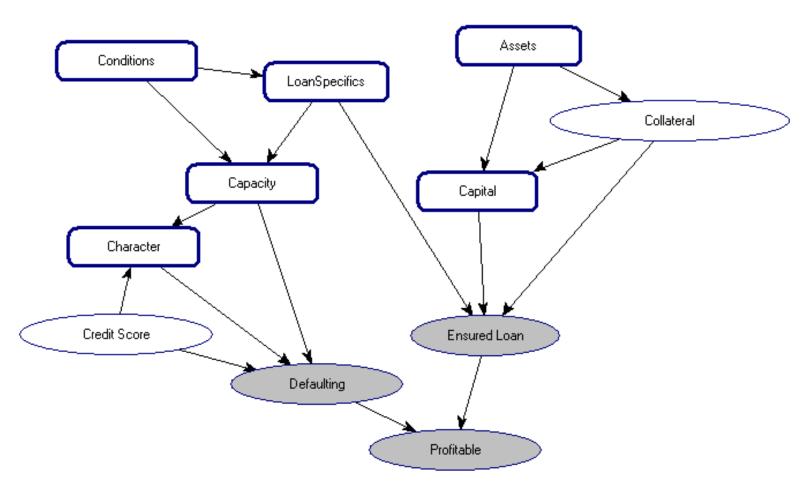
Capital

Collateral





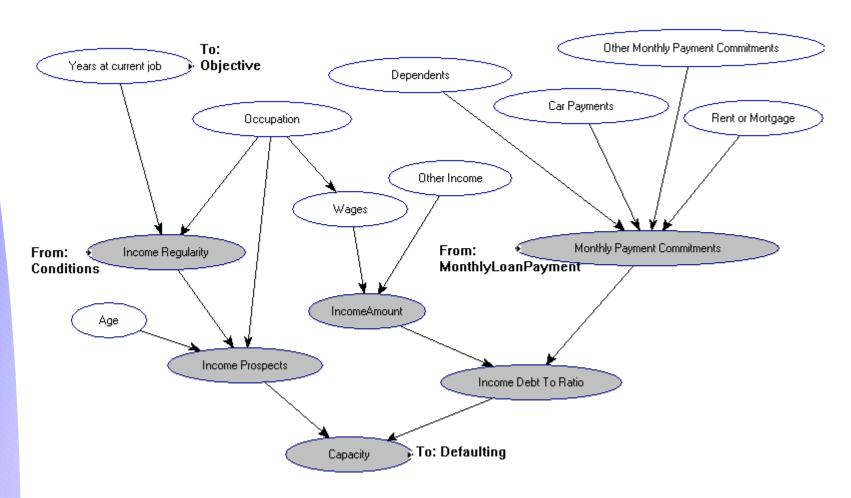
Credit - Bayesian Model







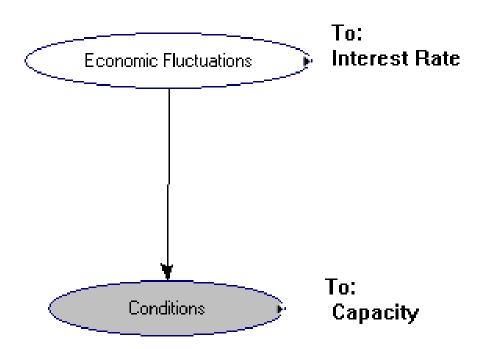
Submodel Capacity







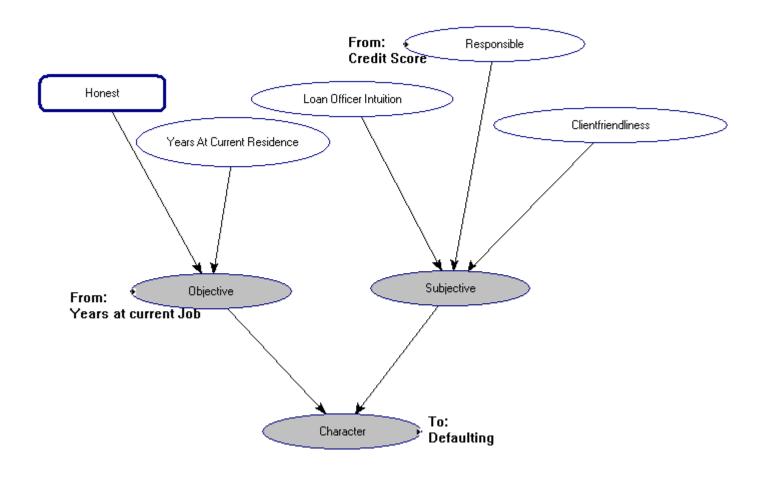
Submodel Conditions







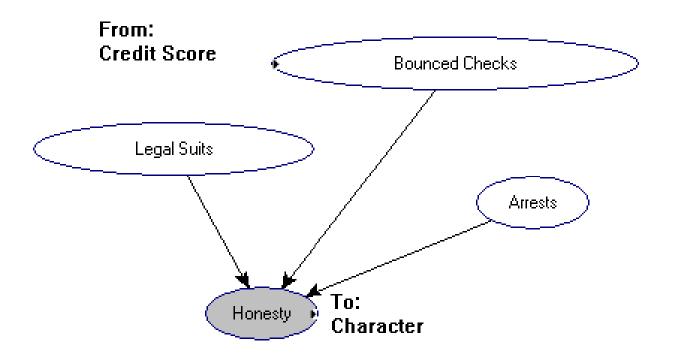
Submodel Character







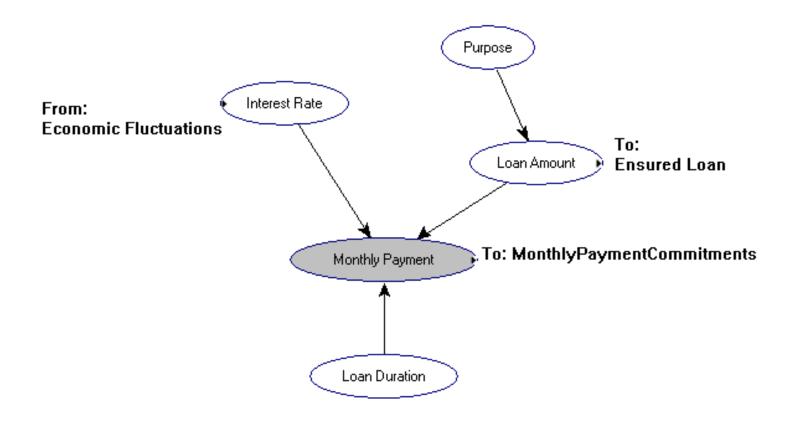
Submodel Honesty







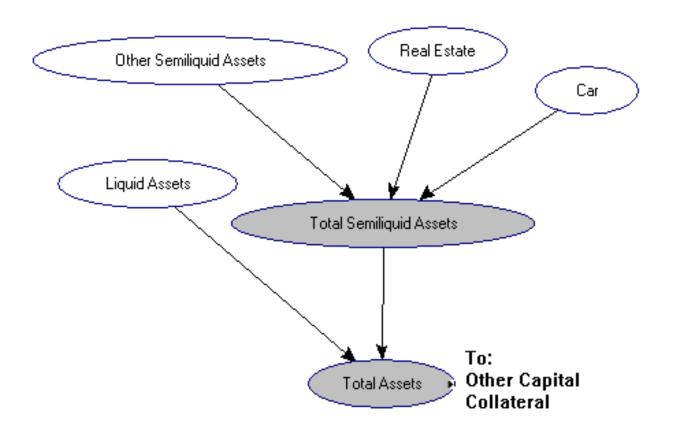
Submodel Loan Specifics







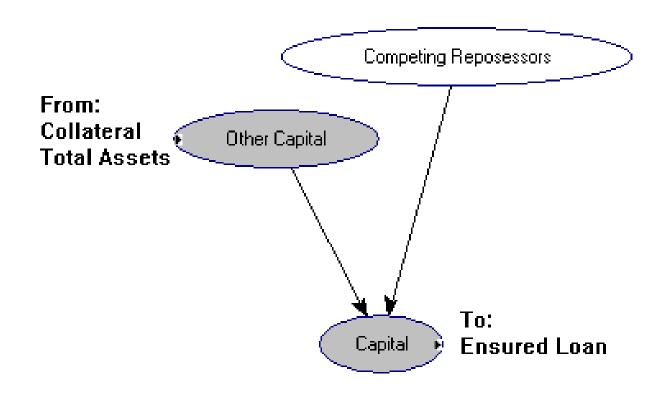
Submodel Assets







Submodel Capital







Credit - Acquiring the Numbers

- General Sources
 - Literature
 - WWW
- Expert Knowledge
 - Assessment of Uncertainties
- Prototype
 - Learned from Test Data





Credit - Applications

WWW interface for Client

Excel Interface for Bank





Demonstration







Control Panel

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2	Control Panel			Clear								
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5	Network											
6	File	c:\credit\credit.dsl		Load								
7	Network ID Credit Load											
8	Network Name	Evaluating credit risk in con	sumer credit									
10	Test Cases											
11	Total	28		Run								
12	Unmatched 5											
13	Percentage	82 %										
15	Sensitivity Analysis			Perform Analysis								
16	Testcase column AA											
18	Application Form											
19	Monthly payment	922 \$		Calculate								
20	Result	Granted										
21												
Ready												





Overview

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A1 ▼ = Submodel										
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1	Submodel	Nodename	Nodeid	Weasure	Origin	Low	Base	High		
2	Main Model	Defaulting	defaulting	state	SmileX	Yes	Maybe	No		
3		Ensured Loan	ensured	%	Calculated	0	85.3333333	100		
4		Profitable	profitable	state	tate SmileX		Yes	Yes		
5		Credit Score	creditscore	Points	TWR 300 (680	800		
6		Collateral	collateral	\$	Customer		5000			
7										
8	Loan Specific	Interest Rate	interest	%	Bank	6	8	12		
9		Loan Amount	amount \$		Customer	5000	15000	100000		
10		Loan Duration	duration	#months	Customer	12	48	60		
11		Monthly Payme	monthlypaymer	\$/month	Calculated		366.19			
12										
13	Capacity	Years at curre	yearsatjob	years	Customer	0-2	5	20		
14		Occupation	occupation	state	Customer	Group1	Group3	Group5		
15		Income Regular	incomeregularit	state	SmileX	VeryUnstable		VeryStable		
16		Age	age	years	Customer	0-18	30-35	80>		
17		·	incomeprosped		SmileX	Low	Medium	High		
18		Wages	wages	\$/month	Customer	700	4000	9000		
19			otherincome	\$/month	Customer	0	100	500		
20			incomeamount	•	Calculated		4100			
21		Dependents	dependents	\$/month	Customer	0	150	2000		
22		Car Payments	carpayments	\$/month	Customer	0	300	1200		
Rea	idy									





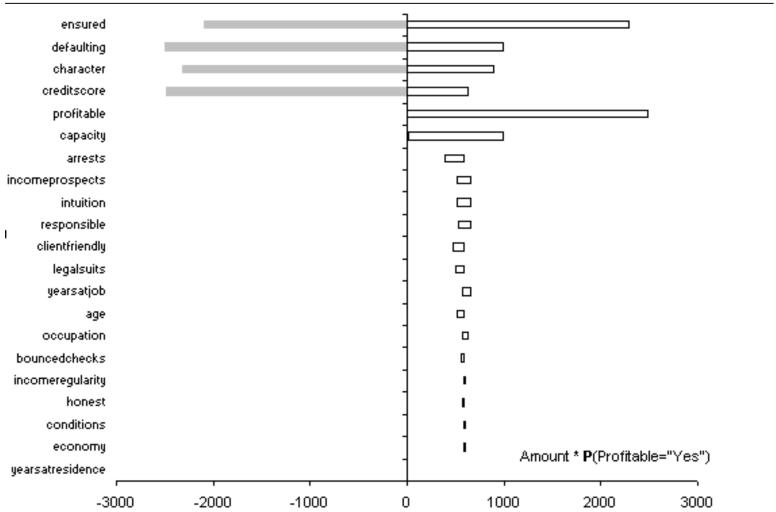
Testcases

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1		Test1	Test2	Test3	Test4	Test5	Test 6	Test7	Test8	Test9	Test10	Test
2	Smile X Decision	Denied	Granted	Denied	Granted	Granted	Granted	Granted	Granted	Granted	Granted	Denia
3	Actual Decision	Denied	Granted	Denied	Granted	Denied	Granted	Granted	Granted	Granted	Granted	Gram
4	NodelD											
5	defaulting	No	No	No	No	No	No	No	No	No	No	No
6	ensured	24	100	17	77	92	100	78	100	100	62	46
7	profitable	No	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
	creditscore	650	750	490	700	670	800	430	500	800	690	
9	collateral	2000	120000	1460	11900	5800	20100	11300	59250	916000	-62100	2900
10												
	interest	8	10	7	8	8.2	6.7	9	8.5	9	7.1	
	amount	10000	100000	12000	20000	15000	19000	17000	25000	50000	16000	- 6
	duration	48	60	36	36	24	24	48	36	36	24	
	monthlypayment	244.13	346.00	370.53	626.73	679.78	848.10	423.05	789.19	1589.99	717.09	563.9
15												
	yearsatjob	1	10	1.5	3		6	18	_		_	
17	<u> </u>	Group1	Group5		Group3	Group2		Group3	Group2	Group5	Group3	Grou
		Unstable			Stable			Stable	Unstable	Stable	Stable	Norm
	age	26	35	. 28	30	36	33	48	40	52		
	incomeprospects	Low	High	Low	Medium	Medium		Medium	Medium	High	Medium	Low
21	wages	3500	8000	1900	2100	2000	4000	2200	1900	9000	1950	
	otherincome	0	2000	0	100	0	0	0	200	250		
23	incomeamount	3500	10000	1900	2200	2000	4000	2200	2100	9250	1950	840 🕎
I4 €												
Ready												





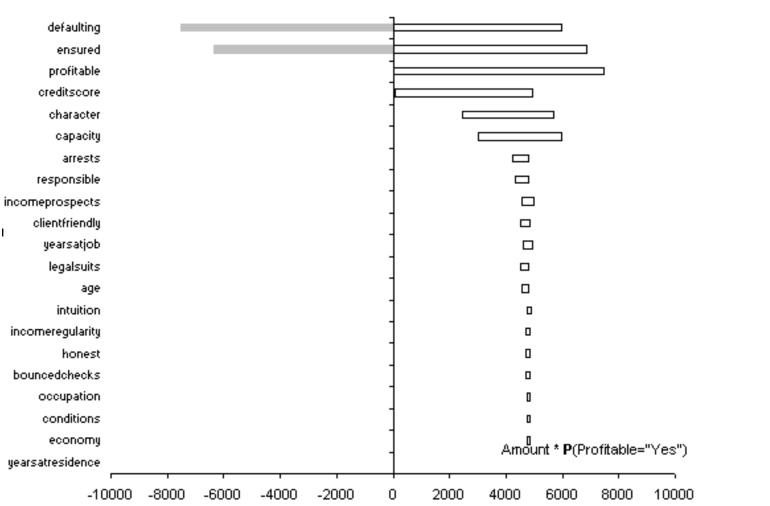
Sensitivity - Creditscore







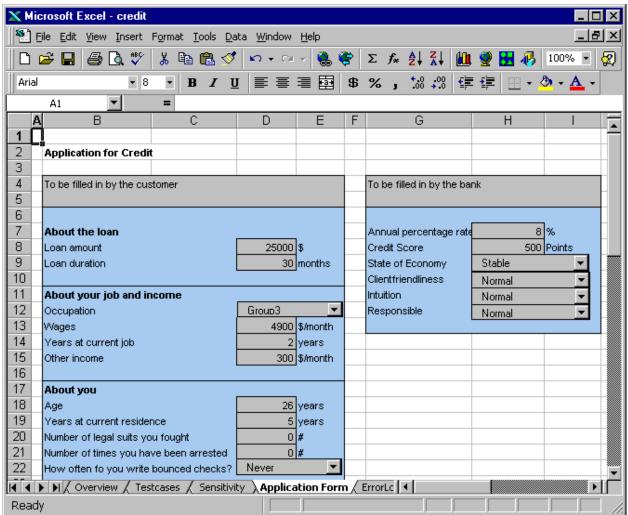
Sensitivity - Ensured







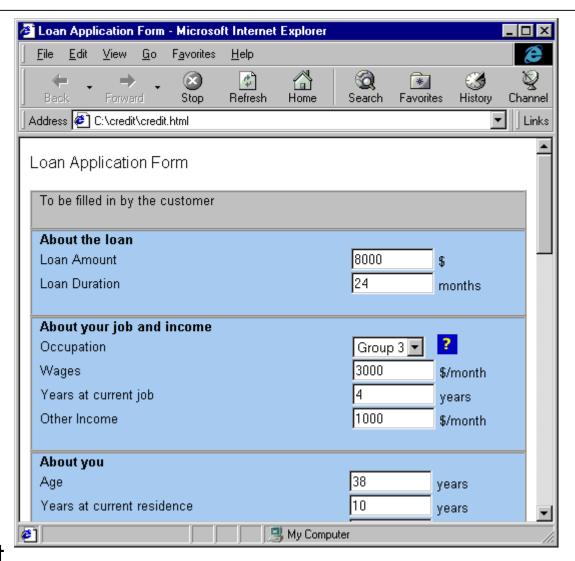
Excel - Application Form







WWW - Application Form







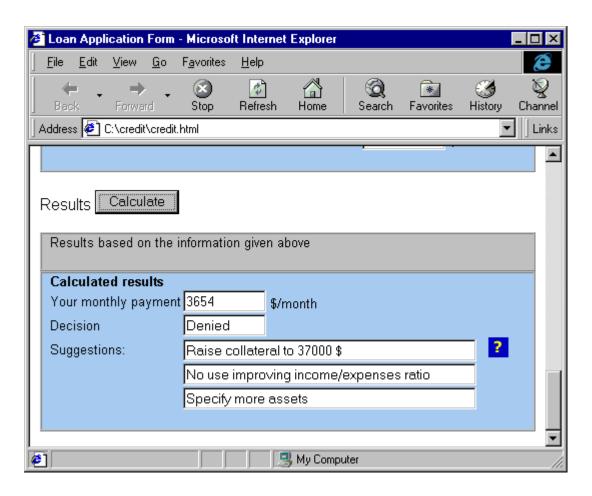
WWW - Granted

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Results based on the	informatio	n given al	bove						
Calculated results									
Your monthly paymen	+ 365	T /u	nonth						
		⊅ /1	nontri						
Decision	Granted								
Suggestions:	Suggestions: No suggestions, loan granted								
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WWW - Denied







Conclusions

SmileX

Creditworthiness Model

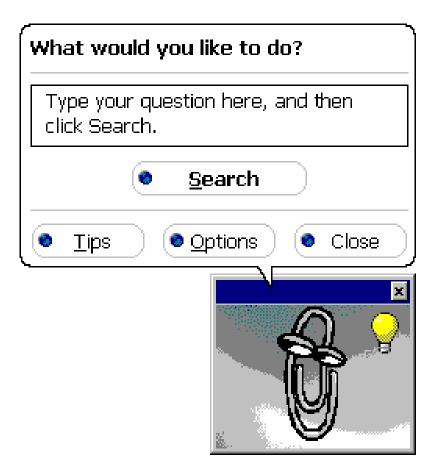
Future Plans

Broad Perspective





Questions?







• • •

Eerst even op het cijfer wachten

Dan gaan we daarna echt feesten!



